



CAPABILITY STATEMENT

ABOUT OUR COMPANY

Executive Realty Solutions Inc. (ERS) is a Property Preservation and Property Management Company based in Dekalb County, Georgia. Our Company offers professional property preservation services and premiere property management solutions tailored to meet the needs of our clients in the REO industry. We execute these services using a stream lined "One-stop-shop" process that captures a combination of innovative technology and experienced property management skills.

COMPANY PRESIDENT & CEO

Justin Menifee is the CEO and Director of Field Operations for ERS. He has over 10 years of experience in executing preservation services for local investors, Brokers/Realtors, and nationally-branded preservation companies. As CEO, Justin is responsible for the direction of the company, the coordination of field logistics and the implementation of its quality control process.

He has made major contributions that have enabled ERS to operate as the prime vendor for multiple national asset management firms. Prior to founding ERS, Mr. Menifee worked in field management with AFR and Associates, as an asset manager responsible for managing single family and multi-family HUD properties throughout the State of Georgia. Mr. Menifee holds a BS from Morehouse College.

CURRENT & PAST PERFORMANCE

Over the past 5 years we have expanded our footprint to over \$100MM assets under management throughout the Southeast and multiple states in the Northeast. Our recent expansion includes Connecticut, District of Columbia, Delaware, Maryland, New Jersey, and Rhode Island.

Altisource Portfolio Solutions- Since 2010

Prime Vendor (Property Preservation and Maintenance)
Reference: Arun Jayaraman - arun.j@altisource.com

GSE: Fannie Mae, Freddie Mac, Dept. of VA - Since 2009

Prime: New Beginning Realty Group
Reference: Tony Williams - tony@nbrg.com

Red Rock Global - Since 2009

Prime Vendor (Comm. Property Preservation & Maintenance)
Reference: Tarik Icgoren - ticgoren@redrockglobal.net

GSE: Fannie Mae, HUD, Dept. of VA - Since 2006

Prime: Cyprex Services
Reference: Kortney Marshall - kortney.m@cyprexx.com

COMPANY DATA

- **DUNS:** 624403296
- **CAGE:** 6L6N6
- **Incorporated:** 2004
- **SBA Size Classification:** Small
- **Certification:** DeKalb County LBSE/MBE
- **Certification:** City of Atlanta EBO
- **SBA 8(a) Certification - Pending**

CORE COMPETENCIES

- REO Asset Management
- Property Management - Commercial & Residential
- Review of Market Trends and Data Analysis
- Field Service Inspections/Repairs
- Janitorial Services
- Construction Services
- Operations and Resource Management
- Secure Vacant Properties (re-keying, sign posting, title work, Management, utilities, clean up bids)

NAICS CODES

Primary Code:

531311 Residential Property Managers

Secondary Codes:

531312 Property Management of Commercial Real Estate
541611 Administrative Management & General Management Consulting Services